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Aviat Closes \$2.9 Million Deal with Leading Utility in Northeast USA

Industry's Highest Power Radio, IRU 600 EHP, Seamlessly Transitions Utility to IP

SANTA CLARA, Calif., Feb. 17, 2016 /PRNewswire/ -- Aviat Networks, Inc. (NASDAQ: AVNW), the leading expert in microwave networking solutions, today announced it has closed a \$2.9 million deal with a leading electric and gas utility in the Northeast USA. For this project, Aviat will deliver a complete turnkey installation featuring its Eclipse IRU 600 EHP radio, the most powerful microwave radio commercially available at +39 dBm to ensure the highest reliability, smallest antennas and lowest total cost of ownership (TCO). As part of the agreement, Aviat will provide all design, engineering and deployment services.

Aviat will provide a microwave solution that will stretch across an entire state from north to south, providing up to 1Gbps wireless broadband-grade connectivity. The radio's hybrid TDM/IP functionality ensures mission critical services such as Teleprotection, are delivered with the highest quality throughout the utility's network migration.

"This win further demonstrates Aviat's leadership in private markets and we look forward to continuing our relationship with this important customer," says Michael Pangia, president and CEO Aviat Networks. "Over the past few years, we have placed great emphasis on expanding in the private networks arena, building products for public safety and utility customers that are highly differentiated. Additionally, we continue to expand our service portfolio, which is becoming an increasing need for public utility customers, and have plans to enhance these services in the coming quarter.

About Aviat Networks

Aviat Networks, Inc. (NASDAQ: AVNW) is a leading global provider of microwave networking solutions transforming communications networks to handle the exploding growth of IP-centric, multi-Gigabit data services. With more than one million systems sold in over 140 countries, Aviat Networks provides LTE-proven microwave networking solutions to mobile operators, including some of the largest and most advanced 4G/LTE networks in the world. Public safety, utility, government and defense organizations trust Aviat Networks' solutions for their mission-critical applications where reliability is paramount. In conjunction with its networking solutions, Aviat Networks provides a comprehensive suite of localized professional and support services enabling customers to effectively and seamlessly migrate to next-generation Carrier Ethernet/IP networks. For more than 50 years, customers have relied on Aviat Networks' high performance and scalable solutions to help them maximize their investments and solve their most challenging network problems. Headquartered in Santa Clara, California, Aviat Networks operates in more than 100 countries around the world. For more information, visit www.aviatnetworks.com or connect with Aviat Networks on [Twitter](#), [Facebook](#) and [LinkedIn](#).

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