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Aviat Networks Signs Agreement to Provide Managed Network Services to Mobile Operator Etisalat Nigeria

Agreement Covers Establishing Network Operations Center, Providing Element Management System and Implementing Spares Management Program

SANTA CLARA, Calif., Aug. 20, 2012 /PRNewswire/ -- Aviat Networks, Inc. (NASDAQ: AVNW), a leading expert in microwave networking solutions, today announced a service level agreement (SLA) to provide Emerging Markets Telecommunications Services (EMTS), operating as Etisalat Nigeria, with a comprehensive suite of Managed Network Services. Specifically, Aviat Networks is establishing a Network Operations Center (NOC) to operate 50 hops of Etisalat's Enterprise Data Network, comprising 100 radios of the Eclipse Packet Node microwave networking solution, on the mobile operator's network nationwide within Nigeria. In addition, the company will implement the following:

- ProVision, Aviat Networks' carrier-class element management system (EMS), for total network surveillance, fault escalation and reporting with up to six months of performance data stored for analysis; and
- Comprehensive Spares Management Program (SMP) for the quick replacement of mission-critical components in the field

Aviat Networks and the Etisalat Operations team will jointly set up the NOC at Etisalat headquarters in Abuja, Nigeria. The NOC will be capable of 24/7 network self-management, with Aviat Networks-trained personnel working from a central site, collocated within its data center.

"This will be Aviat Networks' first Managed Network Services SLA with Etisalat of the United Arab Emirates, one of the largest mobile telecommunications company in the Middle East and North Africa (MENA) region," says Olawale Osimosu, Country Director of Aviat Networks, Nigeria. "Aviat Networks Managed Network Services are designed to give Etisalat a cost-optimized solution by leveraging its existing staff in Nigeria and resulting in a better network quality of service for its end users. Overall, this is a great opportunity for us to showcase our market leading capabilities in managed services among all the microwave specialist providers."

About Aviat Networks

Aviat Networks, Inc. (NASDAQ: AVNW) is a leading global provider of microwave networking solutions transforming communications networks to handle the exploding growth of IP-centric, multi-gigabit data services. With more than 750,000 systems installed around the world, Aviat Networks provides LTE-proven microwave networking solutions to mobile operators, including some of the largest and most advanced 4G/LTE networks in the world. Public safety, utility, government and defense organizations also trust Aviat Networks' solutions for their mission-critical applications where reliability is paramount. In conjunction with its networking solutions, Aviat Networks provides a comprehensive suite of localized professional and support services enabling customers to effectively and seamlessly migrate to next-generation Carrier Ethernet/IP networks. For more than 50 years, customers have relied on Aviat Networks' high performance and scalable solutions to help them maximize their investments and solve their most challenging network problems. Headquartered in Santa Clara, California, Aviat Networks operates in 46 countries around the world. For more information, visit www.aviatnetworks.com or connect with Aviat Networks on Twitter, Facebook and LinkedIn.

About Etisalat Nigeria

In just about 3 years of operations, Etisalat Nigeria has become a major industry player with a growing subscriber base of over 13 million in a highly competitive market. Its portfolio of voice and data-centric products include — Easyblaze, Easy Business, Easy Starter, Easy Cliq and Elite World, all tailor-made to meet the needs of its subscribers.

For its outstanding performance, it has won several awards including "Brand of the Year," "Best Telecom Customer Service" Telecom Innovations Company of the Year, and "Most Innovative Corporate Social Responsibility Company," among others. Etisalat Nigeria is one of the 17 operations of the Etisalat Group that spans across Africa, Middle East and Asia serving over 135 million subscribers; and it is committed to delivering innovative and quality services to its growing subscribers.

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