March 13, 2014

Aviat Networks Signs Expanded Services Contract with MTN Nigeria

Agreement Strengthens Longstanding Business Relationship

SANTA CLARA, Calif., March 13, 2014 /PRNewswire/ -- Aviat Networks, Inc. (NASDAQ: AVNW), the leading expert in microwave networking solutions, today announced an expanded managed services agreement with MTN Nigeria. Aviat Networks will manage the flow of material into Aviat-controlled facilities on behalf of MTN Nigeria. The material will be managed, marshalled and kitted in support of specific customer implementations that have been jointly planned between MTN Nigeria and Aviat Networks.

"This is an opportunity to work more closely with our partner on planning and deploying Aviat equipment into the MTN Nigeria network," says Mr. Yahaya Ibrahim, Senior Manager Core and Transmission Implementation, NID-Network Group, MTN Nigeria. "This new agreement demonstrates our confidence in Aviat's capabilities to efficiently manage our inventory. The agreement reduces our overall costs and pain points and improves visibility to better plan future inventory requirements."

MTN Nigeria is a key customer of Aviat Networks. This agreement further solidifies the company's role as a trusted partner of MTN Nigeria. Aviat Networks currently provides a broad set of value-added services including network design and planning, inventory and spares management and product support across a broad spectrum of Aviat supplied products. Aviat Networks will be leveraging its proven approach to managing the receipt and shipment of products within the Nigerian sector.

"This agreement with MTN Nigeria lays the foundation to offer additional managed telecom services across our overall customer base," says Heinz Stumpe, Aviat Networks Chief Sales Officer and Senior Vice President. "It opens a new source of business for us upon which we intend to build."

About Aviat Networks

Aviat Networks, Inc. (NASDAQ: AVNW) is a leading global provider of microwave networking solutions transforming communications networks to handle the exploding growth of IP-centric, multi-Gigabit data services. With more than 750,000 systems installed around the world, Aviat Networks provides LTE-proven microwave networking solutions to mobile operators, including some of the largest and most advanced 4G/LTE networks in the world. Public safety, utility, government and defense organizations also trust Aviat Networks' solutions for their mission-critical applications where reliability is paramount. In conjunction with its networking solutions, Aviat Networks provides a comprehensive suite of localized professional and support services enabling customers to effectively and seamlessly migrate to next generation Carrier Ethernet/IP networks. For more than 50 years, customers have relied on Aviat Networks' high performance and scalable solutions to help them maximize their investments and solve their most challenging network problems. Headquartered in Santa Clara, California, Aviat Networks operates in more than 100 countries around the world. For more information, visit www.aviatnetworks.com or connect with Aviat Networks on Twitter, Facebook and LinkedIn

About the MTN Group

Launched in 1994, MTN is a global telecommunications group, operating in 22 countries in Africa, Asia and the Middle East. The countries are: Afghanistan, Benin, Botswana, Cameroon, Cote d'Ivoire, Cyprus, Ghana, Guinea Bissau, Guinea Republic, Iran, Liberia, Nigeria, Republic of Congo (Congo Brazzaville), Rwanda, South Africa, Sudan, Swaziland, Syria, Uganda, Yemen and Zambia. The MTN Group is listed on the JSE Securities Exchange in South Africa under the share code: "MTN."

SOURCE Aviat Networks, Inc.

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