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Aviat Secures \$6 Million Deal with Leading U.S. Utility

- Utility will Deploy Hybrid, +39dBm Aviat IRU 600 EHP Radios**
- Enables Seamless Migration to IP-based Teleprotection, Lowest TCO, Highest Reliability**

SANTA CLARA, Calif., Jan. 12, 2016 /PRNewswire/ -- Aviat Networks, Inc. (NASDAQ: AVNW), the leading expert in microwave networking solutions, today announced that a leading U.S. integrated electrical utility company placed orders for an estimated \$6 million that covers services and equipment including hybrid TDM/IP microwave radios enabling seamless migration to IP-based Teleprotection.

Because TDM radios are undergoing "end of life" notifications across the industry, the utility required a solution enabling it to maintain comprehensive protection and control functions that ensure reliable operation of its power system. By upgrading to the Aviat IRU 600 EHP in a TDM/IP configuration, the utility can continue to use the Teleprotection de facto standard to ensure digital signal control of its generation, transmission and distribution facilities while migrating to IP-based solutions over time.

In addition, leveraging Aviat's +39 dBm IRU 600 EHP, the highest power radio on the market today, the utility benefits from the lowest total cost of ownership (TCO) and highest network reliability from any commercially available microwave radio.

"Since 2013, we have worked closely with this customer to support its evolving hardware needs. With these new orders, we will be expanding our product offering, to include our new IRU 600 EHP radios, the industry's highest power radio and are now beginning to add services as well," says Michael Pangia, president and CEO, Aviat Networks. "As a growing leader in the utility and energy sectors, our focus has been on innovation. This utility company, in particular represents the type of customer that can leverage our deep and broad experience in private network deployment including the use of cutting-edge radio technology."

Beyond products, Aviat will deliver a complete turnkey solution for the utility that includes network engineering, path planning, radio configuration and system integration and testing.

About Aviat Networks

Aviat Networks, Inc. (NASDAQ: AVNW) is a leading global provider of microwave networking solutions transforming communications networks to handle the exploding growth of IP-centric, multi-Gigabit data services. With more than one million systems sold in over 140 countries, Aviat Networks provides LTE-proven microwave networking solutions to mobile operators, including some of the largest and most advanced 4G/LTE networks in the world. Public safety, utility, government and defense organizations trust Aviat Networks' solutions for their mission-critical applications where reliability is paramount. In conjunction with its networking solutions, Aviat Networks provides a comprehensive suite of localized professional and support services enabling customers to effectively and seamlessly migrate to next-generation Carrier Ethernet/IP networks. For more than 50 years, customers have relied on Aviat Networks' high performance and scalable solutions to help them maximize their investments and solve their most challenging network problems. Headquartered in Santa Clara, California, Aviat Networks operates in more than 100 countries around the world. For more information, visit www.aviatnetworks.com or connect with Aviat Networks on [Twitter](#), [Facebook](#) and [LinkedIn](#).

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