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Aviat Networks Enters Agreement with Ubuntu Technologies

Joint Venture in South Africa will Enable Solutions for wide array of Telecom Users including Carriers and Business Enterprises

SANTA CLARA, Calif., April 3, 2014 /PRNewswire/ -- Aviat Networks, Inc. (NASDAQ: AVNW), the leading expert in microwave networking solutions, today announced an agreement with Ubuntu Technologies to form Aviat-Ubuntu (Proprietary) Limited, a co-branded telecom solutions provider in South Africa. The two companies formed a joint venture to serve public companies and state-owned enterprises as well as help telecom operators evolve their infrastructure toward next-generation mobile broadband and enterprise services. Aviat-Ubuntu will specialize in offering microwave networking solutions using products from the Aviat portfolio such as the new Aviat CTR 8540 microwave router with integrated IP/MPLS capabilities.

"Drawing on Ubuntu's knowledge of the South Africa market and Aviat's longstanding experience in microwave backhaul and general telecoms industries, our combined strength will allow us to address the emerging enterprise services opportunity from Johannesburg to Cape Town and all points between," says Michael Pangia, president and CEO, Aviat Networks. "And with Aviat-Ubuntu's BEE qualifications the volume of proposal work with state-owned companies and all four large South African mobile operators will be maximized."

"Aviat-Ubuntu intends to be a force to be reckoned with in the telecommunications sector," says Wandile Bereng, CEO, Ubuntu Technologies. "By joining forces, our two companies will be able to compete aggressively in the telecommunications sector and will be able to expand our client base significantly."

"In developing economies, mobile operators are often the primary providers of broadband services to businesses," says Ed Gubbins, senior analyst, wireless infrastructure, Current Analysis. "Having integrated IP/MPLS capabilities can help simplify an operator's delivery of those services as well as its supply-chain relationships, allowing it to meet customers' needs more quickly."

For rural or remote enterprises in Africa, where the mobile Web is the only game in town, that means mobile operators will be able to offer the same level of security and control to them that their urban competitors enjoy. It is a win-win situation for rural African enterprises and a win for the African mobile providers who can generate greater revenues for value-added services.

About Ubuntu Technologies

Ubuntu Technologies is an independent black economic empowerment company (Level 2 B-BBEE rating) with 16 years' experience within the ICT industry in South Africa. Ubuntu Technologies has an excellent record with multiple successful contract awards and management in various sectors of Government, State Owned Enterprises and the corporate sector. The company helps clients to reach or exceed their business objectives through consulting, designing, implementing, managing and supporting IT infrastructures services and solutions that best suit their business requirements. Some of the firm's solutions also include network design, supply and provisioning, Data Centre solutions; Storage; Virtualization; Backup and Recovery; LAN/WAN IPT; and Video Conferencing and collaboration, PC, Notebook and printing; amongst its many offerings.

About Aviat Networks

Aviat Networks, Inc. (NASDAQ: AVNW) is a leading global provider of microwave networking solutions transforming communications networks to handle the exploding growth of IP-centric, multi-Gigabit data services. With more than 750,000 systems installed around the world, Aviat Networks provides LTE-proven microwave networking solutions to mobile operators, including some of the largest and most advanced 4G/LTE networks in the world. Public safety, utility, government and defense organizations trust Aviat Networks' solutions for their mission-critical applications where reliability is paramount. In conjunction with its networking solutions, Aviat Networks provides a comprehensive suite of localized professional and support services enabling customers to effectively and seamlessly migrate to next-generation Carrier Ethernet/IP networks. For more than 50 years, customers have relied on Aviat Networks' high performance and scalable solutions to help them maximize their investments and solve their most challenging network problems. Headquartered in Santa Clara, California, Aviat Networks

operates in more than 100 countries around the world. For more information, visit www.aviatnetworks.com or connect with Aviat Networks on [Twitter](#), [Facebook](#) and [LinkedIn](#).

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